

The insurance industry is evolving. Your management system should too.

Migrating from on-premises to Vertafore Canada SaaS platform eliminates the burdens of managing servers, worrying about data security, and missing out on new capabilities. From enhancing our applications with the most performant technology, to expanding our product development and ecosystem, we're continuously investing in our SaaS platform to help brokers be more productive, innovate faster, and serve their customers better.

And when it comes to our mission of powering your possible, you need us to move faster and go even further. Vertafore Canada platform will therefore continue to evolve towards a "SaaS at the core" model.

Vertafore Canada SaaS Benefits

- **Costs Savings:** We manage and provide the infrastructure required to support your Vertafore Canada applications, eliminating server and software maintenance costs, and minimizing the need for IT staff. SaaS applications are purchased via subscription, meaning there's no up-front server hardware or license fees.
- **Reinforced Security:** Our IRM department has implemented and continuously modernized enterprise-grade, multi-threat protection services that go far beyond anti-virus and firewalls. We partner with Tier 3 Canadian data centers -- the highest commercial security level in the insurance industry. Most brokers can't match this level of security with an in-house deployment.
- **Simplified IT Operations:** Your products are always up to date with new functionalities and security enhancements--no action required on your end. As your SaaS provider, our team of Insurtech experts fully maintain, manage, and provide support for your Vertafore Canada applications, from software updates and deployments to backups and data encryption.
- **Scalability & Flexibility:** You have the flexibility to manage licenses and storage as you grow--no additional hardware required. Vertafore Canada SaaS open platform architecture makes it easy to connect and sync data across your entire tech ecosystem. Leverage APIs and partner integrations to build a tech stack based on your needs, develop new workflow efficiencies, and deliver innovative services to your customers.
- **Accessibility & Performance:** As the SaaS model response time is real-time, our SaaS platform is tuned for optimal performance and faster transaction speed, no matter where you are. Brokers have access to modern tools to work collaboratively with their clients and colleagues from different locations and from any devices, improving productivity and customer experience.

Contact your account manager or call 1.800.444.4813.

SaaS-Only Capabilities

- Managed product updates & releases, including enhanced experience for InsurLink and MyBrokerHome
- Managed SIG Data Service (SDS) updates
- Managed data backups and storage
- Disaster Recovery plan
- Multi-Factor Authentication (MFA)
- Penetration tests
- Vertafore Single Sign On (VSSO)
- 24/7 SaaS Emergency Hotline
- Industrialized support through MyVertafore
- Vertafore University
- Industrialized APIs
- Access to full range of Orange Partner integrations
- Free licenses to run your SaaS applications include Adobe PDF Reader, Windows, Microsoft SQL server, Word, Excel, PowerPoint, and Outlook

Ensuring successful migrations.

Vertafore Canada takes over the delivery of your Vertafore Canada applications. Extensive configuration and automation of our SaaS deployments, along with our proprietary suite of migration tools and industrialized processes, will have you up and running in no time.

Typical project timeline for an on-premises to SaaS migration is 30 days or less (according to the customer's requirements). This allows for preparation, staging, customer testing and training, and go-live. The SaaS migration process is streamlined, fast and non-disruptive for the users.

" SaaS is fast! Before, we experienced lag time just searching for customers, but now in SaaS environment there is zero lag time. In SaaS, we are saving per user 2.5-3 minutes per transaction, in one day we are gaining back an hour+ of time per user."

Jason Chambers,
Manager Broker Relations – Sunnet Insurance Group

Brokers have experienced the benefits of Vertafore Canada SaaS

- Transaction speeds and software performance increased on average 25%
- Support cases are resolved in less than 20min, which is 2x faster than on premise cases
- Brokerages experienced up to 40% growth in SaaS Year-Over-Year

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